**Task 2: Choosing the Right Visuals**

**Questions:**

**Q1. The CEO of the retail store is interested to view the time series of the revenue data for the entire year. The CEO is interested in viewing the seasonal trends and wants to dig deeper into why these trends occur. This analysis will be helpful for the CEO to forecast for the next year. Which visual would most likely help the CEO analyse the data?**

Answer: Line Chart

**Q2. The CMO is interested in viewing the top 10 countries which is are generating the highest revenue. Additionally, as a subcomponent, they would also like to see which products are contributing to the total revenue being generated by each country. Which visual would enable the CMO to view the revenue for each country and the breakdown by products on a single chart?**

Answer: Stacked bar chart

**Q3. The CEO of the online retail store wants to see how much average revenue is generated by each country. They are interested in viewing the following metrics on the visual: Minimum value first quartile value Median value Third quartile maximum value. Which chart would you create to show the above metrics for the average revenue generated by each country?**

Answer: Box Plot

**Q4. The CMO of the online retail store wants to view the information on the top 10 customers by revenue. They are interested in a visual that shows the greatest revenue generating customer at the start and gradually declines to the lower revenue generating customers. The CMO wants to target the higher revenue generating customers and ensure the they remain satisfied with their products. Which visual would help the CMO understand the data on revenue generated by the top 10 customers?**

Answer: Column Chart

**Q5. The CEO is looking to gain insights on the demand for their products. They want to look at all countries and see which regions have the greatest demand for their products. Once the CEO gets an idea of the regions that have high demand, they will initiate an expansion strategy which will allow the company to target these areas and generate more business from these regions. He wants to view the entire data on a single view without the need to scroll or hover over the data points to identify the demand. Which chart would be most useful to provide the CEO information on the demand in each region?**

Answer: Map Chart